



Interim condensed consolidated financial statements  
(Unaudited)

*For the nine months ended 30 September 2014*

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## Report on review of interim condensed consolidated financial statements

The Board of Directors and Shareholders  
OJSC MegaFon

### **Introduction**

We have reviewed the accompanying interim condensed consolidated financial statements of Open Joint Stock Company MegaFon and its subsidiaries ("the Company"), comprising the interim condensed consolidated statement of financial position as at 30 September 2014 and the related interim condensed consolidated statements of comprehensive income for the three and nine-month periods then ended, the related interim condensed consolidated statements of changes in equity and cash flows for the nine-month period then ended and explanatory notes. Management is responsible for the preparation and presentation of these interim condensed consolidated financial statements in accordance with International Financial Reporting Standard IAS 34, Interim Financial Reporting ("IAS 34"). Our responsibility is to express a conclusion on these interim condensed consolidated financial statements based on our review.

### **Scope of review**

We conducted our review in accordance with the International Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial statements are not prepared, in all material respects, in accordance with IAS 34.

*Ernst & Young LLC*

29 October 2014

# MegaFon

## Interim condensed consolidated statement of comprehensive income

(In millions of Rubles)

	Note	Three months ended		Nine months ended	
		30 September 2014	2013	30 September 2014	2013
		(Unaudited)		(Unaudited)	
<b>Revenues</b>					
Wireless services		69,726	68,177	200,753	191,350
Wireline services		5,182	4,621	15,866	13,816
Sales of equipment and accessories		6,158	4,745	15,989	12,331
<b>Total revenues</b>		<b>81,066</b>	<b>77,543</b>	<b>232,608</b>	<b>217,497</b>
<b>Operating expenses</b>					
Cost of services		15,942	15,533	45,940	42,553
Cost of equipment and accessories		5,588	4,133	15,121	10,631
Sales and marketing expenses	10	4,209	4,625	11,952	11,646
General and administrative expenses	11	18,064	17,865	55,531	50,597
Depreciation		11,852	11,113	35,578	33,468
Amortisation		1,865	1,391	5,883	4,115
Loss on disposal of non-current assets	7	200	146	689	391
<b>Total operating expenses</b>		<b>57,720</b>	<b>54,806</b>	<b>170,694</b>	<b>153,401</b>
<b>Operating profit</b>		<b>23,346</b>	<b>22,737</b>	<b>61,914</b>	<b>64,096</b>
Finance costs	8	(3,222)	(3,077)	(10,667)	(8,651)
Finance income		330	449	791	1,636
Share of profit/(loss) of associates and joint ventures		3	98	(665)	(88)
Other non-operating income/(expense)	13	42	(103)	(1,085)	(64)
Loss on financial instruments		(1,016)	(619)	(55)	(563)
Foreign exchange (loss)/gain, net		(3,412)	792	(6,708)	(2,252)
<b>Profit before tax</b>		<b>16,071</b>	<b>20,277</b>	<b>43,525</b>	<b>54,114</b>
Income tax expense	12	3,125	4,822	9,374	12,392
<b>Profit for the period</b>		<b>12,946</b>	<b>15,455</b>	<b>34,151</b>	<b>41,722</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of comprehensive income (continued)

(In millions of Rubles, except per share amounts)

	<b>Three months ended 30 September 2014    2013 (Unaudited)</b>		<b>Nine months ended 30 September 2014    2013 (Unaudited)</b>	
<b>Other comprehensive income/(loss)</b>				
<b>Other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods:</b>				
Foreign currency translation difference, net of tax	(356)	42	(374)	(140)
Net movement on cash flow hedges, net of tax	6	3	114	138
<b>Net other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods</b>	<b>(350)</b>	<b>45</b>	<b>(260)</b>	<b>(2)</b>
<b>Total comprehensive income for the period, net of tax</b>	<b>12,596</b>	<b>15,500</b>	<b>33,891</b>	<b>41,720</b>
<b>Profit for the period</b>				
Attributable to equity holders of the Company	12,792	15,321	33,906	41,526
Attributable to non-controlling interest	154	134	245	196
<b>Total comprehensive income for the period</b>				
Attributable to equity holders of the Company	12,530	15,357	33,753	41,560
Attributable to non-controlling interest	66	143	138	160
<b>Earnings per share, Rubles</b>				
Basic, profit for the period attributable to ordinary equity holders of the Company	22	27	58	73
Diluted, profit for the period attributable to ordinary equity holders of the Company	22	26	58	71

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of financial position

(In millions of Rubles)

	Note	30 September 2014 (Unaudited)	31 December 2013 Restated* (Audited)
<b>Assets</b>			
<b>Non-current assets</b>			
Property and equipment	7	218,276	220,272
Intangible assets, other than goodwill		55,258	58,848
Goodwill		32,066	31,899
Investments in associates and joint ventures		34,795	35,460
Non-current financial assets	8	1,465	425
Non-current non-financial assets		1,391	1,300
Deferred tax assets		3,947	3,673
<b>Total non-current assets</b>		<b>347,198</b>	<b>351,877</b>
<b>Current assets</b>			
Inventory		6,847	8,376
Current non-financial assets		5,219	5,960
Prepaid income taxes		1,885	2,777
Trade and other receivables		16,482	12,493
Other current financial assets	8	12,542	39,296
Cash and cash equivalents		23,358	9,939
<b>Total current assets</b>		<b>66,333</b>	<b>78,841</b>
Assets held for sale		1,194	1,516
<b>Total assets</b>		<b>414,725</b>	<b>432,234</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
Equity attributable to equity holders of the Company		155,387	138,034
Non-controlling interests		360	271
<b>Total equity</b>		<b>155,747</b>	<b>138,305</b>
<b>Non-current liabilities</b>			
Loans and borrowings	8	132,012	130,825
Other non-current financial liabilities	8,13	5,988	20,838
Non-current non-financial liabilities		1,195	1,170
Provisions		5,979	5,355
Deferred tax liabilities		18,854	17,752
<b>Total non-current liabilities</b>		<b>164,028</b>	<b>175,940</b>
<b>Current liabilities</b>			
Trade and other payables		29,786	35,636
Loans and borrowings	8	44,928	21,184
Other current financial liabilities	8,13	439	40,785
Current non-financial liabilities		19,626	19,490
Income taxes payable		171	894
<b>Total current liabilities</b>		<b>94,950</b>	<b>117,989</b>
<b>Total equity and liabilities</b>		<b>414,725</b>	<b>432,234</b>

\*Certain amounts do not correspond to the 2013 financial statements and reflect adjustments made, refer to Notes 3 and 4.

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of changes in equity

(In millions of Rubles)

For the nine months ended 30 September 2014 and 30 September 2013

Note	Attributable to equity holders of the Company								Non-controlling interests	Total equity
	Ordinary shares		Treasury shares		Capital surplus	Retained earnings	Other capital reserves	Total		
	Number of shares	Amount	Number of shares	Amount						
<b>As of 1 January 2013</b>	<b>620,000,000</b>	<b>526</b>	<b>54,690,089</b>	<b>(39,133)</b>	<b>12,567</b>	<b>143,468</b>	<b>(73)</b>	<b>117,355</b>	<b>518</b>	<b>117,873</b>
Net profit	—	—	—	—	—	41,526	—	41,526	196	41,722
Other comprehensive loss	—	—	—	—	—	—	34	34	(36)	(2)
<b>Total comprehensive income</b>						<b>41,526</b>	<b>34</b>	<b>41,560</b>	<b>160</b>	<b>41,720</b>
Share-based compensation	—	—	—	—	—	—	992	992	—	992
Sale of treasury shares upon exercise of stock options	—	—	(7,750,000)	5,545	—	(676)	—	4,869	—	4,869
Dividends	—	—	—	—	—	(36,968)	—	(36,968)	—	(36,968)
Sale of interest in Synterra-Media	—	—	—	—	—	—	—	—	(233)	(233)
Dividends to non-controlling interests	—	—	—	—	—	—	—	—	(49)	(49)
<b>As of 30 September 2013 (unaudited)</b>	<b>620,000,000</b>	<b>526</b>	<b>46,940,089</b>	<b>(33,588)</b>	<b>12,567</b>	<b>147,350</b>	<b>953</b>	<b>127,808</b>	<b>396</b>	<b>128,204</b>
<b>As of 1 January 2014</b>	<b>620,000,000</b>	<b>526</b>	<b>46,940,089</b>	<b>(33,588)</b>	<b>12,567</b>	<b>157,986</b>	<b>543</b>	<b>138,034</b>	<b>271</b>	<b>138,305</b>
Net profit	—	—	—	—	—	33,906	—	33,906	245	34,151
Other comprehensive loss	—	—	—	—	—	—	(153)	(153)	(107)	(260)
<b>Total comprehensive income</b>						<b>33,906</b>	<b>(153)</b>	<b>33,753</b>	<b>138</b>	<b>33,891</b>
Share-based compensation	9	—	—	—	—	—	689	689	—	689
Dividends	5	—	—	—	—	(38,428)	—	(38,428)	—	(38,428)
Settlement of convertible debt	13	—	(22,641,056)	16,201	—	5,138	—	21,339	—	21,339
Dividends to non-controlling interests	—	—	—	—	—	—	—	—	(49)	(49)
<b>As of 30 September 2014 (unaudited)</b>	<b>620,000,000</b>	<b>526</b>	<b>24,299,033</b>	<b>(17,387)</b>	<b>12,567</b>	<b>158,602</b>	<b>1,079</b>	<b>155,387</b>	<b>360</b>	<b>155,747</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of cash flows

(In millions of Rubles)

Note	Nine months ended 30 September	
	2014	2013
	(Unaudited)	
<b>Operating activities</b>		
Profit before tax	43,525	54,114
Non-cash adjustments to reconcile profit before tax to net operating cash flows:		
Depreciation	35,578	33,468
Amortisation	5,883	4,115
Loss on disposal of non-current assets	689	391
Loss on financial instruments	55	563
Net foreign exchange loss	6,708	2,252
Share of loss of associates and joint ventures	665	88
Change in impairment allowance for receivables	1,106	1,661
Finance costs	10,667	8,651
Finance income	(791)	(1,636)
Share-based compensation	689	992
Other non-operating expense	1,085	64
Working capital adjustments:		
Decrease/(increase) in inventory	1,535	(2,300)
(Increase)/decrease in trade and other receivables	(5,810)	740
Decrease in current non-financial assets	913	374
(Decrease)/increase in trade and other payables	(3,625)	508
Decrease in current non-financial liabilities	(2,853)	(2,065)
Change in VAT, net	2,675	994
Income tax paid	(7,720)	(10,620)
Income tax refunded	172	2,360
Interest received	837	1,460
Interest paid, net of interest capitalised	(8,087)	(6,624)
<b>Net cash flows from operating activities</b>	<b>83,896</b>	<b>89,550</b>
<b>Investing activities</b>		
Purchase of property, equipment and intangible assets	(40,901)	(23,834)
Proceeds from sale of property and equipment	570	2,427
Acquisition of subsidiaries, net of cash acquired	7 (146)	—
Proceeds from sale of Synterra-Media, net of cash disposed	—	76
Payment of deferred and contingent consideration	13 (36,330)	(5,878)
Net change in short-term demand deposits	31,226	(15,531)
<b>Net cash flows used in investing activities</b>	<b>(45,581)</b>	<b>(42,740)</b>
<b>Financing activities</b>		
Proceeds from borrowings	24,441	27,749
Repayment of borrowings	(8,622)	(25,720)
Dividends paid to equity holders of the Company	(38,428)	(36,968)
Payment of liability for marketing related licences	(184)	(418)
Dividends paid to non-controlling interests	(49)	(49)
Proceeds from exercise of stock options	—	4,869
IPO transaction fees paid	—	(212)
Other	—	403
<b>Net cash flows from financing activities</b>	<b>(22,842)</b>	<b>(30,346)</b>
Net increase in cash and cash equivalents	15,473	16,464
Net foreign exchange difference	(2,054)	94
Cash and cash equivalents at beginning of period	9,939	2,387
<b>Cash and cash equivalents at end of period</b>	<b>23,358</b>	<b>18,945</b>

The accompanying notes are an integral part of these interim condensed consolidated financial statements.



# MegaFon

## Notes to interim condensed consolidated financial statements

*(In millions of Rubles, unless otherwise indicated)*

### **1. General**

Open Joint Stock Company MegaFon (“MegaFon”, the “Company” and together with its consolidated subsidiaries the “Group”) is a leading integrated telecommunications operator in Russia and provides a broad range of voice, data and other telecommunications services to retail customers, businesses, government clients and other telecommunications services providers.

In November 2012, MegaFon completed an initial public offering (“IPO”) and listed its ordinary shares on the Moscow Exchange and its ordinary shares represented by Global Depositary Receipts, or GDRs, on the London Stock Exchange, in each case under the symbol “MFON”.

### **2. Basis of preparation**

These interim condensed consolidated financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting*, and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 31 December 2013.

These interim condensed consolidated financial statements are unaudited and do not include all the information and disclosures required in the annual IFRS financial statements. The Company omitted disclosures which would substantially duplicate the information contained in its 2013 audited consolidated financial statements, such as accounting policies and details of accounts which have not changed significantly in amount or composition. Additionally, the Company has provided disclosures where significant events have occurred subsequent to the issuance of its 2013 audited consolidated financial statements. Management believes that the disclosures in these interim condensed consolidated financial statements are adequate to make the presented information not misleading if these interim condensed consolidated financial statements are read in conjunction with the Group’s 2013 audited consolidated financial statements and the notes related thereto. In the opinion of management, the financial statements reflect all adjustments necessary to present fairly the Group’s financial position, financial performance and cash flows for the interim reporting periods in accordance with IAS 34, *Interim Financial Reporting*.

The interim condensed consolidated financial statements are presented in millions of Rubles, except for per share amounts which are in Rubles, unless otherwise indicated.

The interim condensed consolidated financial statements were authorised for issue by the Company’s Chief Executive Officer (“CEO”) and Chief Accountant on 29 October 2014.

### **3. Significant accounting policies**

The accounting policies and methods of computation applied in the preparation of these interim condensed consolidated financial statements are consistent with those disclosed in the annual consolidated financial statements of the Group for the year ended 31 December 2013, except for the adoption of new standards and interpretations effective from 1 January 2014.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 3. Significant accounting policies (continued)

#### *IAS 32 Offsetting Financial Assets and Financial Liabilities (Amendments)*

The amendments to IAS 32, *Offsetting Financial Assets and Financial Liabilities*, specify that an entity has a legally enforceable right to set-off if that right is not contingent on a future event and that right is enforceable both in the normal course of business and in the event of the default, insolvency or bankruptcy of the entity and all counterparties. The amendments are effective for annual periods beginning 1 January 2014, and are to be applied retrospectively. As a result of adoption of the amendments, the Group's trade and other receivables and trade and other payables have increased as of 30 September 2014 and 31 December 2013 by 3,188 and 1,761, respectively, because the criteria for offsetting were not met. In particular, the current bankruptcy legislation in Russia does not allow offsetting if this has impact on the scheme of settlements determined by the law.

### 4. Finalisation of acquisition accounting for Scartel

The net assets recognised in the 31 December 2013 financial statements were based on a provisional assessment of their fair value while the Group sought an independent valuation for the tangible and intangible assets of Scartel. In 2014, the valuation of certain assets was updated and the acquisition date fair value of the assets changed as follows:

	<b>Provisional amounts</b>	<b>Measurement period adjustments</b>	<b>Final amounts</b>
Property and equipment	13,833	(1,533)	12,300
Intangible assets	43,315	1,072	44,387
Goodwill	7,566	369	7,935
Deferred tax liabilities	(5,886)	92	(5,794)

The 2013 comparative information was restated to reflect the adjustments to the provisional amounts. The resulting changes in depreciation and amortisation charges from the acquisition date to 31 December 2013 were not material.

### 5. Dividends

On 30 June 2014, the Annual General Meeting of Shareholders of the Company approved a final dividend for the 2013 financial year in the amount of 64.51 Rubles per ordinary share (or GDR). The total dividend payout in 2014 was 38,428. After taking into account the interim dividend for the first quarter of 2013 paid in 2013, total dividends for 2013 amount to 74.85 Rubles per ordinary share (or GDR).

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 6. Segment information

The Group manages its business primarily based on eight geographical operating segments within Russia, which provide a broad range of voice, data and other telecommunication services, including wireless and wireline services, interconnection services, data transmission services and value added services (“VAS”). The Chief Operating Decision Maker (“CODM”) evaluates the performance of the Group’s operating segments based on revenue and operating income before depreciation and amortisation (“OIBDA”). Total assets and liabilities are not allocated to operating segments and not analysed by the CODM. Operating segments with similar economic characteristics have been aggregated into an integrated telecommunication services segment, which is the only reportable segment. Around 1% of the Group’s revenues and results are generated by segments outside of Russia. No single customer represents 10% or more of the consolidated revenues.

Reconciliation of consolidated OIBDA to consolidated profit before tax for the three and nine months ended 30 September is as follows:

	<b>Three months</b>		<b>Nine months</b>	
	<b>ended 30 September</b>		<b>ended 30 September</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>OIBDA</b>	37,263	35,387	104,064	102,070
Depreciation	(11,852)	(11,113)	(35,578)	(33,468)
Amortisation	(1,865)	(1,391)	(5,883)	(4,115)
Loss on disposal of non-current assets	(200)	(146)	(689)	(391)
Finance costs	(3,222)	(3,077)	(10,667)	(8,651)
Finance income	330	449	791	1,636
Share of profit/(loss) of associates and joint ventures	3	98	(665)	(88)
Other non-operating income/(expense)	42	(103)	(1,085)	(64)
Loss on financial instruments	(1,016)	(619)	(55)	(563)
Foreign exchange (loss)/gain, net	(3,412)	792	(6,708)	(2,252)
<b>Profit before tax</b>	<b>16,071</b>	<b>20,277</b>	<b>43,525</b>	<b>54,114</b>

### *Seasonality of operations*

The Company’s services are impacted by seasonal trends throughout the year. Higher revenues and operating profits are usually expected in the second half of the year rather than in the first six months. Higher revenues during the period July to September are mainly attributable to the increased demand for telecommunication services during the peak holiday season. Higher revenues also occur in the month of December, due to increased demand for telecommunication services and equipment from individual subscribers. Also the number of working days is significantly higher in the second half of a calendar year than in the first half of the year due to long public holidays in January and May in Russia, which also contributes to higher revenues in the second half of the year. This information is provided to allow for a better understanding of the results; however, management has concluded that this does not constitute ‘highly seasonal’ as considered by IAS 34.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### **7. Property and equipment and other investments**

During the nine months ended 30 September 2014, the Group acquired assets with a cost of 36,017 (30 September 2013: 21,429). Assets (other than those classified as held for sale) with a net book value of 909 were disposed of by the Group during the nine months ended 30 September 2014 (30 September 2013: 3,715), resulting in a net loss on disposal of 689 (30 September 2013: 371). Interest capitalised and paid was 1,358 and 1,005 for the nine months ended 30 September 2014 and 2013, respectively.

On 5 February 2014, the Group acquired 100% of the shares of LLC Tele MIG, a wireline operator and internet-provider in the Novyi Urengoy region, for cash consideration of 110 and contingent consideration of 10. The aggregate 120 consideration has been allocated 110 to goodwill and the balance to tangible assets.

On 30 June 2014, the Group acquired 100% of the shares of LLC Aston, a wireline operator and internet-provider in the Moscow region, for cash consideration of 60. The consideration has been allocated 38 to goodwill and the balance to tangible assets.

### **8. Financial assets and liabilities**

#### *New derivative financial instrument*

In March 2014 the Company entered into a cross-currency swap agreement with a notional amount of \$243 million (9,571 at the exchange rate as of 30 September 2014) that limits its exposure from changes in foreign currency exchange rates on certain long-term debt.

The terms of the swap agreement did not meet the requirements for hedge accounting, therefore the Group has reported all gains and losses from the change in fair value of this derivative financial instrument directly in the consolidated profit and loss. Total gain recorded in profit and loss in respect of the derivative was 60 for the period ended 30 September 2014.

#### *Fair values*

Management has determined that cash, short-term deposits, trade receivables, trade payables, bank overdrafts and other current financial liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The Group, using available market information and appropriate valuation methodologies, where they exist, has determined the estimated fair values of its financial instruments. However, judgment is necessarily required to interpret market data to determine the estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group could realise in a current market exchange.

While management has used available market information in estimating the fair value of its financial instruments, the market information may not be fully reflective of the value that could be realised in the current circumstances.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 8. Financial assets and liabilities (continued)

Fair values of the Group's loans and borrowings and other liabilities carried at amortised cost, except for market quoted Ruble bonds, are determined by a discounted cash flow method using a discount rate that reflects the issuer's borrowing rate as at the end of the reporting period. The own nonperformance risk as at 30 September 2014 and 31 December 2013 was assessed to be insignificant.

The fair value of the Group's assets held for sale (Level 3), which mainly consists of an office building in Saint Petersburg, is determined based on real estate transaction prices observed in the market and approximates their carrying value at 30 September 2014 (31 December 2013: 1,851).

During the nine months ended 30 September 2014 there were no transfers between levels of the fair value hierarchy.

The Group, in connection with its current activities, is exposed to various financial risks, such as foreign currency risks, interest rate risks and credit risks. The Group manages these risks and monitors their exposure on a regular basis.

Set out below is a comparison by class of the carrying amounts and fair values of the Group's financial instruments that are carried in the financial statements.

		Carrying amount		Fair value	
		30 September 2014 (Unaudited)	31 December 2013	30 September 2014 (Unaudited)	31 December 2013
<b>Financial assets</b>					
Financial assets at fair value through profit or loss:					
Euroset settlement put option	Level 3	—	1,176	—	1,176
Cross-currency swap not designated as hedge	Level 2	1,320	300	1,320	300
Financial assets at fair value through OCI:					
Cross-currency swap designated as cash flow hedge	Level 2	608	125	608	125
Loans and receivables at amortised cost:					
Short-term bank deposits	Level 3	12,079	38,120	12,079	38,120
<b>Total financial assets</b>		<b>14,007</b>	<b>39,721</b>	<b>14,007</b>	<b>39,721</b>

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Notes to interim condensed consolidated financial statements (continued)

8. Financial assets and liabilities (continued)

		Carrying amount		Fair value	
		30	31	30	31
		September	December	September	December
		2014	2013	2014	2013
		(Unaudited)		(Unaudited)	
<b>Financial liabilities</b>					
Financial liabilities at amortised cost:					
Loans and borrowings	Level 3	130,954	121,342	131,402	125,190
Ruble bonds	Level 1	45,986	30,667	45,003	29,980
Convertible debt instrument (Due to Garsdale for Euroset, Note 13)	Level 2	—	20,678	—	20,678
Liability for marketing related licences	Level 3	—	177	—	177
Long-term accounts payable	Level 3	1,006	950	1,006	950
Deferred consideration for Scartel	Level 3	5,009	39,198	5,009	39,198
Financial liabilities at fair value through profit or loss:					
Cross-currency swap not designated as hedge	Level 2	197	—	197	—
Financial liabilities at fair value through OCI:					
Interest-rate swaps designated as cash flow hedges	Level 2	176	209	176	209
Cross-currency swaps designated as cash flow hedges	Level 2	11	128	11	128
Due to employees and related social charges, non-current	Level 3	28	283	28	283
<b>Total financial liabilities</b>		<b>183,367</b>	<b>213,632</b>	<b>182,832</b>	<b>216,793</b>

The table below presents a reconciliation of the beginning and ending balances of financial instruments having fair value measurements based on significant unobservable inputs (Level 3) carried at fair value in the financial statements for the nine months ended 30 September 2014:

	Beginning balance at 1 January 2014	Line items in profit or loss	Realised gains/(losses) recognised in profit or loss	Unrealised gains/(losses) recognised in profit or loss	Settlements (Note 13)	Ending balance at 30 September 2014
Euroset settlement put option	1,176	Gain on financial instruments	—	435	(1,611)	—

**8. Financial assets and liabilities (continued)**

***Valuation techniques and assumptions***

The fair values of interest rate swaps and cross-currency swaps are based on a forward yield curve and represent the estimated amount the Group would receive or pay to terminate these agreements at the reporting date, taking into account current interest rates, foreign exchange spot and forward rates, creditworthiness, nonperformance risk, and liquidity risks associated with current market conditions.

***Loans and borrowings***

In July 2014 the Group signed a 3-year revolving credit facility agreement with Raiffeisenbank for up to 12,000. To date, no amount has been drawn under this credit facility.

On 20 May 2014 the Group placed its Series 04 Ruble denominated exchange bonds, in an aggregate principal amount of 15,000. The bonds are due for repayment in full in May 2024 subject to a put option exercisable by the bondholders on the first anniversary of the placement. The coupon rate was set at 9.45% per annum, paid semiannually, and will be revised one year from the bonds' placement. The net proceeds of the bonds were used to partially repay the Scartel liability (*Note 13*).

In February 2014 the Group signed a new credit facility agreement with Société Générale and Nordea Bank Finland plc ("Finnvera VIII credit facility") for up to \$150 million (5,908 at the exchange rate as of 30 September 2014). The Finnvera VIII credit facility must be used to finance purchases of Nokia Solutions and Networks ("NSN") equipment and services. The facility carries interest at a rate of 2.2% per annum plus bank margin. The Finnvera VIII credit facility requires the Group to make semi-annual payments, plus accrued interest, during the period from 2014 to 2022. To date, no amount has been drawn under this Finnvera VIII credit facility.

***Liquidity***

As of 30 September 2014 and 31 December 2013, the Group has a net current liability position. The Group believes it will continue to be able to generate significant operating cash flows, that it has adequate access to sources of funding, and that its significant amount of available credit lines are sufficient to meet the Group's liquidity requirements. Additionally, the Group can defer capital expenditures if necessary in order to meet short-term liquidity requirements. Accordingly, Group management believes that cash flows from operating and financing activities will be sufficient for the Group to meet its obligations as they become due.

Notes to interim condensed consolidated financial statements (continued)

**9. Share-based compensation**

*Long-term incentive programme 2013*

In August 2013 the Company's Board of Directors approved a long-term motivation and retention program for certain key executive and senior level employees under which the parties selected to participate are awarded phantom share options. In the aggregate, the value ascribed to the full package of phantom share options for which options may be awarded is 1.1% of the share capital of the Company (equal to 7,000,000 phantom shares) at the base price of \$24.25 per share. The plan has a three-year duration and the awarded share options vest in April-May 2015 and April-May 2016 and are settled in cash upon vesting. Payments are made on the basis of the difference between the base price and the weighted-average price of the Company's shares in the period between 15 January and 15 March of the relevant year of vesting. Vesting of the options is generally contingent upon the recipient's continuing employment with the Company.

In June 2014, a total number of 2,192,000 phantom share options were granted to certain key executive and senior level employees under the 2013 long-term incentive programme.

The fair value of options outstanding at 30 September 2014 is 103 Rubles per option. The carrying amount of the liability relating to these awards at 30 September 2014 is 55, including liability for related social charges. The employee benefits expense recognised in the nine months ended 30 September 2014 in the interim condensed consolidated statement of comprehensive income is 55, including related social charges.

*Long-term incentive programme 2012*

In October 2012 the Company's Board of Directors approved a long-term motivation and retention programme for certain key executive and senior level employees under which the parties who are selected to participate are awarded phantom share options. In the aggregate, the value ascribed to the full package of phantom share options for which options may be awarded is 1.1% of the share capital of the Company (equal to 7,000,000 phantom shares) at the base price of \$17.86 per share. The plan has a three-year duration and the awarded share options vest in April-May 2014 and April-May 2015 and are settled in cash upon vesting, based on the difference between the base price and the weighted-average price of the Company's shares in the period between 15 January and 15 March of the relevant year of vesting. Vesting of the options is contingent upon the recipient's continuing employment with the Group.

In February 2013 a total number of 2,133,000 phantom share options were granted to certain key executive and senior level employees under the 2012 long-term incentive programme.

In May 2014 792,400 phantom share options vested and were exercised. The weighted-average share price in the period between 15 January and 15 March 2014 was \$29.80.

The fair value of options outstanding at 30 September 2014 is 255 Rubles per option. The carrying amount of the liability relating to these awards at 30 September 2014 is 235, including liability for related social charges. The employee benefits expense recognised in the nine months ended 30 September 2014 in the interim condensed consolidated statement of comprehensive income is 53, including related social charges.



# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 9. Share-based compensation (continued)

The respective awards under both the 2013 and 2012 long-term incentive programmes are classified as a liability. The fair value of the options has been estimated using the Monte Carlo model. The fair value of each grant is estimated at the end of each reporting period. The expected volatility was estimated based on the average historical volatility of the Company over the period equal to the expected life of the options granted. The dividend yield was included into the model based on expected dividend payments. The risk free rate was determined on the basis of U.S. Treasury yield curve rates with a remaining term to maturity equal to the expected life of the options. The expected term of the options equals their vesting term as the options are settled in cash at the end of vesting period.

The following table illustrates the major assumptions of the Monte Carlo model for the options at 30 September 2014:

Expected term, years	0.5 - 1.6
Expected volatility	33% - 36%
Expected dividend yield	7.0%
Risk free interest rate	0.05% - 0.39%

#### *CEO long-term incentive plan*

As part of a long-term incentive plan approved by the Company's Board of Directors in November 2012, Mr. Ivan Tavrín, the CEO of the Company, agreed to purchase, within 30 days of the Group's IPO, 7,750,000 of the Group's ordinary shares (or 1.25% of the total issued shares) at the IPO price of \$20 per share. Pursuant to the plan, Mr. Tavrín was also given three options to buy up to a further 1.25% of the total issued shares on each of his employment anniversary dates in May 2013, May 2014 and May 2015 at the IPO price. The options can be exercised, in whole or in part, on those dates or subsequently, up till May 2017, when any unexercised portion will lapse. Their exercise is subject to Mr. Tavrín's continued employment with the Group and Mr. Tavrín holding at least a 1.25% interest in the Company on the relevant exercise date. Mr Tavrín exercised the first of these three options in May 2013.

On 4 March 2014 the Board of Directors of the Company agreed unanimously to amend the terms of the CEO long-term incentive plan and to accelerate the vesting of Mr. Tavrín's final two options to acquire a 1.25% interest in the Company, so that all the remaining options may now be exercised at any time after 1 May 2014. The change resulted in an additional employee benefits charge of 380 for the nine months ended 30 September 2014 due to the accelerated vesting, including incremental fair value in the amount of 111, recognised before 30 June 2014. In addition, the Board agreed to remove a restriction on Mr. Tavrín holding more than 5% of the authorised share capital of the Company at any time prior to May 2017.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 10. Sales and marketing expenses

Sales and marketing expenses for the three and nine months ended 30 September are as follows:

	Three months ended 30 September		Nine months ended 30 September	
	2014	2013	2014	2013
Advertising	1,651	1,942	4,729	4,667
Dealer commissions for connection of new subscribers	1,504	1,607	4,292	3,980
Cash collection and other commissions	1,054	1,076	2,931	2,999
<b>Total sales and marketing expenses</b>	<b>4,209</b>	<b>4,625</b>	<b>11,952</b>	<b>11,646</b>

During the nine months ended 30 September 2014, advertising costs reflect the de-recognition of approximately 1,200 of amounts accrued in previous periods.

### 11. General and administrative expenses

General and administrative expenses for the three and nine months ended 30 September are as follows:

	Three months ended 30 September		Nine months ended 30 September	
	2014	2013	2014	2013
Employee benefits and related social charges	6,194	6,664	20,491	20,177
Rent	4,029	3,195	11,599	9,448
Operating taxes	1,698	1,856	5,170	5,329
Network repairs and maintenance	1,603	1,415	4,522	3,928
Radio frequency fees	1,405	1,045	3,964	3,012
Utilities	1,305	1,193	3,728	3,214
Office maintenance	530	438	1,577	1,248
Change in allowance account for trade and other receivables	342	1,180	1,106	1,661
Professional services	208	173	614	626
Vehicle costs	193	170	602	481
Materials and supplies	36	38	138	131
Insurance	14	19	49	54
Other expenses	507	479	1,971	1,288
<b>Total general and administrative expenses</b>	<b>18,064</b>	<b>17,865</b>	<b>55,531</b>	<b>50,597</b>

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 12. Income tax

The Group calculates the period income tax expense using the tax rate that would be applicable to the expected total annual earnings.

The major components of income tax expense for the three and nine months ended 30 September in the interim condensed consolidated statement of comprehensive income are as follows:

	Three months ended 30 September		Nine months ended 30 September	
	2014	2013	2014	2013
Current income tax	2,719	5,480	8,226	13,235
Deferred income tax	406	(658)	1,148	(843)
<b>Total income tax expense</b>	<b>3,125</b>	<b>4,822</b>	<b>9,374</b>	<b>12,392</b>

The decrease in effective income tax rate during the three and nine months ended 30 September 2014 is primarily attributable to non-taxable intragroup foreign exchange gain.

### 13. Related parties

The Group is primarily owned by USM Group, an indirect controlling shareholder and TeliaSonera Group, another major shareholder with significant influence over the Group, whose parent is a publicly owned Swedish company.

In August 2014 USM Holdings Limited ("USMHL"), the parent company of the USM Group, announced a restructuring amongst its shareholders. As a result of this restructuring the voting interest held by Mr Alisher Usmanov, which previously enabled him to control USMHL, has been reduced to a 48% voting interest.

The following tables provide the total amount of transactions that have been entered into with related parties and balances of accounts with them for the relevant financial periods:

	Three months ended 30 September		Nine months ended 30 September	
	2014	2013	2014	2013
Revenues from USM Group	—	358	11	748
Revenues from TeliaSonera Group	116	120	428	366
Revenues from Euroset	99	108	143	170
	<b>215</b>	<b>586</b>	<b>582</b>	<b>1,284</b>
Services from USM Group	148	274	522	771
Services from TeliaSonera Group	423	401	1,289	846
Services from Euroset	288	228	994	558
	<b>859</b>	<b>903</b>	<b>2,805</b>	<b>2,175</b>

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 13. Related parties (continued)

	<b>30 September 2014</b>	<b>31 December 2013</b>
Due from USM Group	16	20
Due from TeliaSonera Group	113	72
Due from Euroset	267	184
	<b>396</b>	<b>276</b>
Due to USM Group	5,253	60,275
Due to TeliaSonera Group	289	149
Due to Euroset	141	293
	<b>5,683</b>	<b>60,717</b>

#### *Terms and conditions of transactions with related parties*

Outstanding balances as of 30 September 2014 and 31 December 2013 are unsecured. There have been no guarantees provided or received for any related party receivables or payables. As of 30 September 2014 and 31 December 2013, the Group has not recorded any impairment of receivables relating to amounts owed by related parties.

#### ***USM Group***

The outstanding balances and transactions with USM Group relate to operations with Garsdale Services Investment Limited (“Garsdale”), USMHL, which indirectly controls Garsdale, and their consolidated subsidiaries.

Amounts due to USM Group mainly represent the convertible debt instrument related to its investment in Euroset made in 2012 and the deferred consideration for the Scartel acquisition (*Note 8*).

#### *Euroset*

Beginning from December 2012, Euroset is the Group’s joint venture with OJSC VimpelCom. In December 2012 the Group entered into a dealership agreement with Euroset which qualifies as a related party transaction.

On 6 December 2012 the Group and Garsdale acquired a 50% interest in Euroset via their jointly-owned subsidiary Lefbord, in which they each held a 50% stake. Pursuant to a sale and purchase agreement with Garsdale, the Group was required to purchase on or before 6 December 2013 (with the possibility for this obligation to be deferred until 6 December 2015) Garsdale’s interest in Lefbord for \$535 million (16,491 at the exchange rate as of 6 December 2012), plus interest at the rate of 8% per annum, plus any earn-out related payments made by Garsdale to Lefbord. The purchase price could be increased by any additional contributions made to Lefbord by Garsdale and reduced by any payments received by Garsdale from Lefbord. The Group had,

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 13. Related parties (continued)

at its discretion, the option to settle this obligation in cash or in its ordinary shares to be valued at the weighted-average market price for MegaFon GDRs for the six-month period prior to the purchase date (“convertible debt instrument”).

The liability and purchased put option components of the convertible debt instrument were accounted for separately. The fair value of the put option asset was 1,611 at 30 June 2014.

On 9 July 2014 the Group settled the amount due to Garsdale for its interest in Euroset (*Note 8*). At the date of settlement, the total amount due to Garsdale for its 50% interest in Euroset was \$657 million (22,628 at the exchange rate as of the date of settlement). The Group also elected to settle the amount due to Garsdale in treasury shares and, as stipulated in the sale and purchase agreement, the treasury shares were valued at the weighted-average market price for the Company’s GDRs for the immediately preceding six-month period. Following the transaction, the number of treasury shares was reduced by 22,641,056 (or 16,201 at carrying value).

The Company measured the treasury shares transferred to Garsdale at the carrying value of the liability to Garsdale as of the date the liability was extinguished, or 22,628, reduced by the fair value of the purchased put option asset on the date preceding the date of the decision to accelerate settlement of the liability, or 1,611 (less tax effect of 322). The net effect of settlement of 5,138 is recognised directly in retained earnings. This transaction was accounted for as common control transaction at carrying value through equity.

#### *Scartel*

On 24 June 2014, the Company prepaid in cash approximately 90% of the deferred consideration due to Garsdale for the acquisition of Scartel, including principal and accrued interest, in the amount of 37,925.

#### *Not-for-profit partnership*

In 2012 the Group became a member of the not-for-profit partnership “Development, Innovations, Technologies” (the “Partnership”) which was established by companies in the USM Group. The Partnership may determine to incur education, science and other social costs as well as to maintain certain social infrastructure assets in Skolkovo Innovation Centre which are not owned by MegaFon and not recorded in the consolidated statement of financial position. The Group’s contributions to the Partnership of 1,089 during the nine months ended 30 September 2014 and nil during the nine months ended 30 September 2013, are included into other non-operating expenses in the interim condensed consolidated statement of comprehensive income.

#### *TeliaSonera Group*

The outstanding balances and transactions with TeliaSonera Group relate to operations with various companies in that Group. Revenues and cost of services principally related to roaming agreements between MegaFon and members of the TeliaSonera Group located outside Russia and a wireline interconnection agreement with TeliaSonera International Carrier Russia.

**14. Commitments, contingencies and uncertainties**

*Operating environment*

Russia continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government. Management believes it is taking appropriate measures to support the sustainability of the Group's business in the current circumstances.

During the nine months ended 30 September 2014 economic and political instability in Ukraine increased significantly. The Group's assets in the Ukraine are essentially insignificant, so that its direct exposure to events in Ukraine is minimal. However, the Group could be affected, perhaps adversely, by sanctions imposed by the US, EU and other countries in response to the situation in Ukraine. The Group is monitoring and assessing the situation in Ukraine closely and is in the process of implementing a number of measures in order to minimise the effects of the possible risks arising out of the Ukrainian instability in general and the imposition of sanctions in particular.

*4G/LTE licence capital commitments*

In July 2012, the Federal Service for Supervision in Communications, Information Technologies and Mass Media granted the Group a licence and allocated frequencies to provide services under the 4G/LTE standard in Russia.

Under the terms and conditions of this licence, the Group is obligated to provide 4G/LTE services in each population center with over 50,000 inhabitants in Russia by 2019. The Group is also obligated to make capital expenditures of at least 15,000 annually toward the 4G/LTE roll-out until the network is fully deployed, to clear frequencies currently allocated to the military at its own cost and to compensate other operators for surrendering frequencies in an aggregate amount of 401. In 2012, the Group has fully paid the compensation due to the other operators. It is currently not able to reasonably estimate the amount of the cost of clearing military frequencies.

*Huawei agreement*

In April 2014, the Group entered into a 7-year agreement with Huawei Technologies Co ("Huawei") to purchase equipment and software for 2G/3G/LTE network construction and modernisation. The software usage agreement contains various termination options, however the Group is specifically committed under the agreement to pay at least 3 years' worth of fees for each base station in use as at the date of termination after taking into account fees already paid. The amount of commitment at 30 September 2014 is 2,389.

*Social infrastructure expenses*

From time to time, the Group may determine to maintain certain social infrastructure assets which are not owned by the Group and not recorded in the consolidated financial statements as well as to incur education, science and other social costs. Such activities are conducted in

Notes to interim condensed consolidated financial statements (continued)

**14. Commitments, contingencies and uncertainties (continued)**

collaboration with non-governmental charity organisations. These expenses are presented in other non-operating income/(expense) in the interim condensed consolidated statements of comprehensive income.

*Taxation*

Russian tax, currency and customs legislation are subject to varying interpretations and changes, which can occur frequently. Management's interpretation of such legislation as applied to transactions and activities of the Group may be challenged by the relevant regional and federal authorities. Recent events within Russia suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of the legislation and assessments and as a result, it is possible that transactions and activities that have not been challenged in the past may now be challenged. Therefore, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for the three calendar years preceding the current year. Under certain circumstances reviews may cover longer periods.

The Group's management believes that its interpretation of the relevant legislation is appropriate and is in accordance with the current industry practice and that the Group's tax, currency and customs positions will be sustained. However, the interpretations of the relevant authorities could differ.

As of 31 October 2014 the Group's management estimated the possible effect of additional taxes, before fines and interest, if any, on these interim condensed consolidated financial statements, if the authorities were successful in enforcing different interpretations, in the amount of up to approximately 956.

*Litigation*

The Group is not a party to any material litigation, although in the ordinary course of business, some of the Group's subsidiaries may be party to various legal and tax proceedings, and subject to claims, certain of which relate to the developing markets and evolving fiscal and regulatory environments in which they operate. In the opinion of management, the Group's and its subsidiaries' liabilities, if any, in all pending litigation, other legal proceedings or other matters, will not have a material effect on the financial condition, financial performance or liquidity of the Group.

**15. Events after the reporting date**

*Purchase of Ruble bonds*

On 14 October 2014 the Group re-purchased 8,249,296 Series 05 bonds (out of 10,000,000 initially issued in October 2012) at their nominal value of 1,000 Rubles each under a mandatory put option exercisable by the bond holders following a coupon rate reset on 24 September 2014. The rest of the Series 05 bonds will continue trading in the market with a coupon rate of 9.85% p.a. for a period of eighteen months, after which the rate will be subject to further reset and the bonds will be subject to a further put option.

## MegaFon

### Notes to interim condensed consolidated financial statements (continued)

#### **15. Events after the reporting date (continued)**

##### *Cisco equipment financing agreement*

In October 2014 the Group signed a new loan facility agreement with Cisco Systems Finance International for up to 1,350. The loan facility agreement must be used to finance purchases of Cisco equipment. To date, no amount has been drawn under this loan facility.