



Interim condensed consolidated financial statements  
(Unaudited)

*For the three months ended 31 March 2015*

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## **Auditors' Report on Review of Interim condensed consolidated financial statements**

To the Board of Directors and Shareholders

OJSC MegaFon

### *Introduction*

We have reviewed the accompanying interim condensed consolidated statement of financial position of OJSC MegaFon (the "Company") and its subsidiaries (the "Group") as at 31 March 2015, and the related interim condensed consolidated statements of comprehensive income, changes in equity and cash flows for the three - month period ended 31 March 2015, and notes to the interim condensed consolidated financial statements (the "interim condensed consolidated financial statements"). Management is responsible for the preparation and presentation of this interim condensed consolidated financial statements in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*. Our responsibility is to express a conclusion on this interim condensed consolidated financial statements based on our review.

### *Scope of Review*

We conducted our review in accordance with International Standard on Review Engagements 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### *Conclusion*

Based on our review, nothing has come to our attention that causes us to believe that the interim condensed consolidated financial statements as at 31 March 2015 and for the three - month period ended 31 March 2015 is not prepared in all material respects, in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

  
Akylbek Y. A.

Director, power of attorney dated 16 March 2015 No. 77/15

JSC "KPMG"

28 April 2015

Moscow, Russian Federation



Entity: OJSC MegaFon

Registered by Committee of external economic relations under the Saint Petersburg Town Council on 17 June 1993, Registration No. AOL 51-92.

Entered in the Unified State Register of Legal Entities on 15 July 2002 by Saint Petersburg Central District Inspectorate of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027809169585, Certificate series 78 No. 004009033.

30 Kadashevskaya Emb., Moscow 115035.

Independent auditor: JSC "KPMG", a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registered by the Moscow Registration Chamber on 25 May 1992, Registration No. 011.585.

Entered in the Unified State Register of Legal Entities on 13 August 2002 by the Moscow Inter-Regional Tax Inspectorate No.39 of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027700125628, Certificate series 77 No. 005721432.

Member of the Non-commercial Partnership "Chamber of Auditors of Russia". The Principal Registration Number of the Entry in the State Register of Auditors and Audit Organisations: No.10301000804.

# MegaFon

## Interim condensed consolidated statement of comprehensive income

(In millions of Rubles, except per share amounts)

|  | Note | Three months ended<br>31 March |               |
|--|------|--------------------------------|---------------|
|  |      | 2015                           | 2014          |
|  |      | (Unaudited)                    |               |
| <b>Revenues</b>  |      |                                |               |
| Services   |      | 69,592                         | 70,013        |
| Sales of equipment and accessories   |      | 4,391                          | 4,863         |
| <b>Total revenues</b>  |      | <b>73,983</b>                  | <b>74,876</b> |
| <b>Operating expenses</b>  |      |                                |               |
| Cost of services   |      | 15,604                         | 14,848        |
| Cost of equipment and accessories  |      | 4,278                          | 5,025         |
| Sales and marketing expenses   | 8    | 3,578                          | 3,868         |
| General and administrative expenses  | 9    | 18,559                         | 18,632        |
| Depreciation   |      | 12,134                         | 11,917        |
| Amortisation   |      | 1,800                          | 2,046         |
| Loss on disposal of non-current assets   |      | 84                             | 142           |
| <b>Total operating expenses</b>  |      | <b>56,037</b>                  | <b>56,478</b> |
| <b>Operating profit</b>  |      | <b>17,946</b>                  | <b>18,398</b> |
| Finance costs  |      | (3,828)                        | (3,552)       |
| Finance income   |      | 921                            | 42            |
| Share of loss of associates and joint ventures   |      | (49)                           | (272)         |
| Other non-operating expenses   |      | (2,211)                        | (305)         |
| (Loss)/gain on financial instruments, net  |      | (162)                          | 62            |
| Foreign exchange loss, net   |      | (3,061)                        | (4,875)       |
| <b>Profit before tax</b>   |      | <b>9,556</b>                   | <b>9,498</b>  |
| Income tax expense   | 10   | 2,179                          | 2,223         |
| <b>Profit for the period</b>   |      | <b>7,377</b>                   | <b>7,275</b>  |
| <b>Other comprehensive income/(loss)</b>   |      |                                |               |
| <b>Other comprehensive income/(loss) to be reclassified to profit or loss in subsequent periods:</b> |      |                                |               |
| Foreign currency translation difference, net of tax  |      | 21                             | (312)         |
| Net movement on cash flow hedges, net of tax   |      | (50)                           | 90            |
| <b>Net other comprehensive loss to be reclassified to profit or loss in subsequent periods</b>       |      | <b>(29)</b>                    | <b>(222)</b>  |
| <b>Total comprehensive income for the period, net of tax</b>   |      | <b>7,348</b>                   | <b>7,053</b>  |
| <b>Profit/(loss) for the period</b>  |      |                                |               |
| Attributable to equity holders of the Company  |      | 7,402                          | 7,228         |
| Attributable to non-controlling interest   |      | (25)                           | 47            |
| <b>Total comprehensive income/(loss) for the period</b>  |      |                                |               |
| Attributable to equity holders of the Company  |      | 7,400                          | 7,094         |
| Attributable to non-controlling interest   |      | (52)                           | (41)          |
| <b>Earnings per share, Rubles</b>  |      |                                |               |
| Basic, profit for the period attributable to equity holders of the Company                           |      | 12                             | 13            |
| Diluted, profit for the period attributable to equity holders of the Company                         |      | 12                             | 12            |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of financial position

(In millions of Rubles)

|  |             | <b>31</b>          | <b>31</b>        |
|--|-------------|--------------------|------------------|
|  |             | <b>March</b>       | <b>December</b>  |
|  |             | <b>2015</b>        | <b>2014</b>      |
|  | <b>Note</b> | <b>(Unaudited)</b> | <b>(Audited)</b> |
| <b>Assets</b>  |             |                    |                  |
| <b>Non-current assets</b>                            |             |                    |                  |
| Property and equipment                               | 5           | 220,318            | 224,655          |
| Intangible assets, other than goodwill               |             | 55,998             | 57,427           |
| Goodwill   |             | 32,266             | 32,292           |
| Investments in associates and joint ventures         |             | 34,895             | 34,944           |
| Non-current financial assets                         | 6           | 2,328              | 2,863            |
| Non-current non-financial assets                     |             | 2,169              | 2,053            |
| Deferred tax assets                                  |             | 745                | 782              |
| <b>Total non-current assets</b>                      |             | <b>348,719</b>     | <b>355,016</b>   |
| <b>Current assets</b>                                |             |                    |                  |
| Inventory  |             | 8,101              | 6,484            |
| Current non-financial assets                         |             | 8,138              | 5,161            |
| Prepaid income taxes                                 |             | 2,545              | 3,713            |
| Trade and other receivables                          |             | 16,285             | 16,260           |
| Other current financial assets                       | 6           | 46,020             | 48,887           |
| Cash and cash equivalents                            |             | 38,394             | 22,223           |
| <b>Total current assets</b>                          |             | <b>119,483</b>     | <b>102,728</b>   |
| <b>Total assets</b>                                  |             | <b>468,202</b>     | <b>457,744</b>   |
| <b>Equity and liabilities</b>                        |             |                    |                  |
| <b>Equity</b>  |             |                    |                  |
| Equity attributable to equity holders of the Company |             | 165,089            | 157,689          |
| Non-controlling interests                            |             | 85                 | 144              |
| <b>Total equity</b>                                  |             | <b>165,174</b>     | <b>157,833</b>   |
| <b>Non-current liabilities</b>                       |             |                    |                  |
| Loans and borrowings                                 | 6           | 156,681            | 156,319          |
| Other non-current financial liabilities              | 6           | 1,977              | 1,270            |
| Non-current non-financial liabilities                |             | 1,348              | 1,712            |
| Provisions   |             | 5,121              | 4,958            |
| Deferred tax liabilities                             |             | 18,644             | 19,572           |
| <b>Total non-current liabilities</b>                 |             | <b>183,771</b>     | <b>183,831</b>   |
| <b>Current liabilities</b>                           |             |                    |                  |
| Trade and other payables                             |             | 34,666             | 36,549           |
| Loans and borrowings                                 | 6           | 56,925             | 51,149           |
| Other current financial liabilities                  | 6           | 8,241              | 7,731            |
| Current non-financial liabilities                    |             | 19,277             | 20,493           |
| Income taxes payable                                 |             | 148                | 158              |
| <b>Total current liabilities</b>                     |             | <b>119,257</b>     | <b>116,080</b>   |
| <b>Total equity and liabilities</b>                  |             | <b>468,202</b>     | <b>457,744</b>   |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of changes in equity

(In millions of Rubles)

For the three months ended 31 March 2015 and 31 March 2014

|  | Attributable to equity holders of the Company |            |                   |                 |                 |                   |                        | Total          | Non-controlling interests | Total equity   |
|--|---|------------|-------------------|-----------------|-----------------|-------------------|------------------------|----------------|---------------------------|----------------|
|  | Ordinary shares                               |            | Treasury shares   |                 | Capital surplus | Retained earnings | Other capital reserves |                |                           |                |
|  | Number of shares                              | Amount     | Number of shares  | Amount          |                 |                   |                        |                |                           |                |
| <b>As of 1 January 2014</b>              | <b>620,000,000</b>                            | <b>526</b> | <b>46,940,089</b> | <b>(33,588)</b> | <b>12,567</b>   | <b>157,986</b>    | <b>543</b>             | <b>138,034</b> | <b>271</b>                | <b>138,305</b> |
| Profit for the period                    | —   | —          | —                 | —               | —               | 7,228             | —                      | 7,228          | 47                        | 7,275          |
| Other comprehensive loss                 | —   | —          | —                 | —               | —               | —                 | (134)                  | (134)          | (88)                      | (222)          |
| <b>Total comprehensive income/(loss)</b> | —   | —          | —                 | —               | —               | <b>7,228</b>      | <b>(134)</b>           | <b>7,094</b>   | <b>(41)</b>               | <b>7,053</b>   |
| Share-based compensation expense         | —   | —          | —                 | —               | —               | —                 | 319                    | 319            | —                         | 319            |
| <b>As of 31 March 2014 (unaudited)</b>   | <b>620,000,000</b>                            | <b>526</b> | <b>46,940,089</b> | <b>(33,588)</b> | <b>12,567</b>   | <b>165,214</b>    | <b>728</b>             | <b>145,447</b> | <b>230</b>                | <b>145,677</b> |
| <b>As of 1 January 2015</b>              | <b>620,000,000</b>                            | <b>526</b> | <b>24,299,033</b> | <b>(17,387)</b> | <b>12,567</b>   | <b>161,422</b>    | <b>561</b>             | <b>157,689</b> | <b>144</b>                | <b>157,833</b> |
| Profit/(loss) for the period             | —   | —          | —                 | —               | —               | 7,402             | —                      | 7,402          | (25)                      | 7,377          |
| Other comprehensive loss                 | —   | —          | —                 | —               | —               | —                 | (2)                    | (2)            | (27)                      | (29)           |
| <b>Total comprehensive income/(loss)</b> | —   | —          | —                 | —               | —               | <b>7,402</b>      | <b>(2)</b>             | <b>7,400</b>   | <b>(52)</b>               | <b>7,348</b>   |
| Dividends to non-controlling interests   | —   | —          | —                 | —               | —               | —                 | —                      | —              | (7)                       | (7)            |
| <b>As of 31 March 2015 (unaudited)</b>   | <b>620,000,000</b>                            | <b>526</b> | <b>24,299,033</b> | <b>(17,387)</b> | <b>12,567</b>   | <b>168,824</b>    | <b>559</b>             | <b>165,089</b> | <b>85</b>                 | <b>165,174</b> |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Interim condensed consolidated statement of cash flows

(In millions of Rubles)

|   | Note | Three months ended<br>31 March |               |
|---|------|--------------------------------|---------------|
|   |      | 2015<br>(Unaudited)            | 2014          |
| <b>Operating activities</b>   |      |                                |               |
| Profit before tax   |      | 9,556                          | 9,498         |
| Adjustments to reconcile profit before tax to net cash flows:                 |      |                                |               |
| Depreciation  |      | 12,134                         | 11,917        |
| Amortisation  |      | 1,800                          | 2,046         |
| Loss on disposal of non-current assets  |      | 84                             | 142           |
| Loss/(gain) on financial instruments, net                                     |      | 162                            | (62)          |
| Net foreign exchange loss   |      | 3,061                          | 4,875         |
| Share of loss of associates and joint ventures                                |      | 49                             | 272           |
| Change in impairment allowance for receivables and other non-financial assets |      | 481                            | 449           |
| Finance costs   |      | 3,828                          | 3,552         |
| Finance income  |      | (921)                          | (42)          |
| Equity-settled share-based compensation                                       |      | —                              | 319           |
| Working capital adjustments:  |      |                                |               |
| (Increase)/decrease in inventory  |      | (1,617)                        | 300           |
| Increase in trade and other receivables                                       |      | (144)                          | (2,157)       |
| (Increase)/decrease in current non-financial assets                           |      | (2,421)                        | 275           |
| (Decrease)/increase in trade and other payables                               |      | (413)                          | 881           |
| Decrease in current non-financial liabilities                                 |      | (2,882)                        | (1,881)       |
| Change in VAT, net  |      | 266                            | 2,134         |
| Income tax received   |      | 102                            | 120           |
| Income tax paid   |      | (1,834)                        | (4,695)       |
| Interest received   |      | 570                            | 209           |
| Interest paid, net of interest capitalised                                    |      | (2,842)                        | (2,096)       |
| <b>Net cash flows from operating activities</b>                               |      | <b>19,019</b>                  | <b>26,056</b> |
| <b>Investing activities</b>   |      |                                |               |
| Purchase of property, equipment and intangible assets                         | 5    | (10,196)                       | (15,445)      |
| Proceeds from sale of property and equipment                                  | 5    | 83                             | 450           |
| Acquisition of subsidiaries, net of cash acquired                             |      | —                              | (91)          |
| Payment of contingent consideration   |      | (33)                           | —             |
| Net change in short-term demand deposits                                      |      | 4,751                          | 41,360        |
| <b>Net cash flows (used in)/received from investing activities</b>            |      | <b>(5,395)</b>                 | <b>26,274</b> |
| <b>Financing activities</b>   |      |                                |               |
| Proceeds from borrowings, net of fees paid                                    |      | 5,790                          | 3,452         |
| Repayment of borrowings   |      | (2,086)                        | (1,427)       |
| Payment of liability for marketing related licences                           |      | —                              | (184)         |
| Dividends to non-controlling interests  |      | (7)                            | —             |
| <b>Net cash flows received from financing activities</b>                      |      | <b>3,697</b>                   | <b>1,841</b>  |
| Net increase in cash and cash equivalents                                     |      | 17,321                         | 54,171        |
| Net foreign exchange difference   |      | (1,150)                        | (896)         |
| Cash and cash equivalents at beginning of period                              |      | 22,223                         | 9,939         |
| <b>Cash and cash equivalents at end of period</b>                             |      | <b>38,394</b>                  | <b>63,214</b> |

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# MegaFon

## Notes to interim condensed consolidated financial statements

*(In millions of Rubles)*

### **1. General**

Open Joint Stock Company MegaFon (“MegaFon” or the “Company” and together with its consolidated subsidiaries the “Group”) is a leading integrated telecommunications operator in Russia and provides a broad range of voice, data and other telecommunications services to retail customers, businesses, government clients and other telecommunications services providers.

In November 2012, MegaFon completed an initial public offering (“IPO”) and listed its ordinary shares on the Moscow Exchange and its ordinary shares represented by Global Depositary Receipts, or GDRs, on the London Stock Exchange, in each case under the symbol “MFON”.

### **2. Basis of preparation**

These interim condensed consolidated financial statements have been prepared in accordance with IAS 34, *Interim Financial Reporting*, and should be read in conjunction with the annual consolidated financial statements of the Group for the year ended 31 December 2014.

These interim condensed consolidated financial statements are unaudited and do not include all the information and disclosures required in the annual IFRS financial statements. The Company omitted disclosures which would substantially duplicate the information contained in its 2014 audited consolidated financial statements, such as accounting policies and details of accounts which have not changed significantly in amount or composition. Additionally, the Company has provided disclosures where significant events have occurred subsequently to the issuance of its 2014 audited consolidated financial statements. Management believes that the disclosures in these interim condensed consolidated financial statements are adequate to make the presented information not misleading if these interim condensed consolidated financial statements are read in conjunction with the Group’s 2014 audited consolidated financial statements and the notes related thereto. In the opinion of management, the financial statements reflect all adjustments necessary to present fairly the Group’s financial position, financial performance and cash flows for the interim reporting period in accordance with IAS 34, *Interim Financial Reporting*.

The accompanying interim condensed consolidated financial statements are presented in millions of Rubles, except for per share amounts which are in Rubles, unless otherwise indicated.

The interim condensed consolidated financial statements were authorised for issue by the Company’s Chief Executive Officer (“CEO”) and Chief Accountant on 28 April 2015.

### **3. Significant accounting policies**

The accounting policies and methods of computation applied in the preparation of these interim condensed consolidated financial statements are consistent with those disclosed in the annual consolidated financial statements of the Group for the year ended 31 December 2014.

*The accompanying notes are an integral part of these interim condensed consolidated financial statements.*



# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 4. Segment information

The Group manages its business primarily based on eight geographical operating segments within Russia, which provide a broad range of voice, data and other telecommunication services, including wireless and wireline services to clients, interconnection services, data transmission services and value added services (“VAS”). The Chief Operating Decision Maker (“CODM”) evaluates the performance of the Group’s operating segments based on revenue and operating income before depreciation and amortisation (“OIBDA”). Total assets and liabilities are not allocated to operating segments and not analysed by the CODM. Operating segments with similar economic characteristics have been aggregated into an integrated telecommunication services segment, which is the only reportable segment. Less than 1% of the Group’s revenues and results are generated by segments outside of Russia. No single customer represents 10% or more of the consolidated revenues.

Reconciliation of consolidated OIBDA to consolidated profit before tax for the three months ended 31 March:

|  | <u>2015</u>         | <u>2014</u>         |
|--|---------------------|---------------------|
| <b>OIBDA</b>                                   | <b>31,964</b>       | <b>32,503</b>       |
| Depreciation                                   | (12,134)            | (11,917)            |
| Amortisation                                   | (1,800)             | (2,046)             |
| Loss on disposal of non-current assets         | (84)                | (142)               |
| Finance costs                                  | (3,828)             | (3,552)             |
| Finance income                                 | 921                 | 42                  |
| Share of loss of associates and joint ventures | (49)                | (272)               |
| Other non-operating expenses                   | (2,211)             | (305)               |
| (Loss)/gain on financial instruments, net      | (162)               | 62                  |
| Foreign exchange loss, net                     | (3,061)             | (4,875)             |
| <b>Profit before tax</b>                       | <b><u>9,556</u></b> | <b><u>9,498</u></b> |

### *Seasonality of operations*

The Company’s services are impacted by seasonal trends throughout the year. Higher revenues and operating profits are usually expected in the second half of the year rather than in the first six months. Higher revenues during the period July to September are mainly attributable to increased demand for telecommunication services during the peak holiday season. Higher revenues also occur in the month of December, due to increased demand for telecommunication services and equipment from private customers. Also the number of working days is significantly higher in the second half of a calendar year than in the first half of the year due to long public holidays in January and May in Russia, which further contributes to higher revenues in the second half of the year. This information is provided to allow for a better understanding of the Group’s results; however, management has concluded that these impacts on the results are not ‘highly seasonal’ as considered by IAS 34.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### **5. Property and equipment**

During the three months ended 31 March 2015, the Group acquired assets with a cost of 7,646 (31 March 2014: 7,944). Assets with a net book value of 120 were disposed of by the Group during the three months ended 31 March 2015 (31 March 2014: 83), resulting in a net loss on disposal of 70 (31 March 2014: 64). Interest capitalised and paid was 361 and 395 for the three months ended 31 March 2015 and 2014, respectively.

### **6. Financial assets and liabilities**

#### *Amended derivative financial instrument*

In February 2015 the Group amended its cross-currency swap agreement with a remaining notional amount of \$217 million (12,687 at the exchange rate as of 31 March 2015) by changing the swap rate for all the remaining swap payments. The change resulted in an additional charge to the '(Loss)/gain on financial instruments, net' line in profit and loss for the three months ended 31 March 2015.

The terms of the swap agreement did not meet the requirements for hedge accounting, therefore the Group has reported all gains and losses from the change in fair value of this derivative financial instrument directly in profit or loss. Total loss recorded in profit and loss in respect of the derivative instrument was 512 for the three months ended 31 March 2015 (31 March 2014: 116).

#### *Loans and borrowings*

In March 2015 the Group drew down approximately \$93.5 million (5,466 at the exchange rate as of 31 March 2015) under the \$150 million agreement for equipment financing signed in February 2014. As of 31 March 2015, this credit facility has been fully drawn.

# MegaFon

## Notes to interim condensed consolidated financial statements (continued)

### 6. Financial assets and liabilities (continued)

#### *Fair values*

Set out below is a comparison by class of the carrying amounts and fair values of the Group's financial instruments and certain non-financial assets that are carried in the financial statements.

|   |         | Carrying amount                 |                        | Fair value                      |                        |
|---|---------|---------------------------------|------------------------|---------------------------------|------------------------|
|   |         | 31 March<br>2015<br>(Unaudited) | 31<br>December<br>2014 | 31 March<br>2015<br>(Unaudited) | 31<br>December<br>2014 |
| <b>Financial assets</b>   |         |                                 |                        |                                 |                        |
| Financial assets at fair value through profit or loss:                |         |                                 |                        |                                 |                        |
| Cross-currency swaps not designated as hedges                         | Level 2 | 1,372                           | 1,533                  | 1,372                           | 1,533                  |
| Financial assets at fair value through OCI:                           |         |                                 |                        |                                 |                        |
| Cross-currency and interest rate swaps designated as cash flow hedges | Level 2 | 1,784                           | 2,082                  | 1,784                           | 2,082                  |
| Loans and receivables at amortised cost:                              |         |                                 |                        |                                 |                        |
| Short-term bank deposits  | Level 2 | 45,192                          | 47,534                 | 45,192                          | 47,534                 |
| Bank promissory note  | Level 2 | —                               | 601                    | —                               | 601                    |
| <b>Total financial assets</b>   |         | <b>48,348</b>                   | <b>51,750</b>          | <b>48,348</b>                   | <b>51,750</b>          |
| <b>Financial liabilities</b>  |         |                                 |                        |                                 |                        |
| Financial liabilities at amortised cost:                              |         |                                 |                        |                                 |                        |
| Loans and borrowings  | Level 2 | 176,856                         | 170,104                | 164,931                         | 161,981                |
| Ruble bonds   | Level 1 | 36,750                          | 37,364                 | 33,865                          | 34,664                 |
| Deferred consideration for Scartel                                    | Level 3 | 7,646                           | 7,257                  | 7,646                           | 7,257                  |
| Long-term accounts payable  | Level 3 | 1,071                           | 1,181                  | 1,071                           | 1,181                  |
| Finance lease obligations   | Level 3 | 944                             | 144                    | 944                             | 144                    |
| Contingent consideration  | Level 3 | 83                              | 150                    | 83                              | 150                    |
| Financial liabilities at fair value through profit or loss:           |         |                                 |                        |                                 |                        |
| Cross-currency swap not designated as hedge                           | Level 2 | 214                             | 16                     | 214                             | 16                     |
| Financial liabilities at fair value through OCI:                      |         |                                 |                        |                                 |                        |
| Interest-rate swaps designated as cash flow hedges                    | Level 2 | 227                             | 215                    | 227                             | 215                    |
| Cross-currency swaps designated as cash flow hedges                   | Level 2 | 7                               | 33                     | 7                               | 33                     |
| Due to employees and related social charges, non-current              | Level 3 | 26                              | 5                      | 26                              | 5                      |
| <b>Total financial liabilities</b>                                    |         | <b>223,824</b>                  | <b>216,469</b>         | <b>209,014</b>                  | <b>205,646</b>         |

*The accompanying notes are an integral part of these interim condensed consolidated financial statements.*

Notes to interim condensed consolidated financial statements (continued)

**6. Financial assets and liabilities (continued)**

Management has determined that cash, short-term deposits, trade receivables, trade payables, bank overdrafts and other current liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.

The Group, using available market information and appropriate valuation methodologies, where they exist, has determined the estimated fair values of its financial instruments. However, judgment is necessarily required to interpret market data to determine the estimated fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Group could realise in a current market exchange.

While management has used available market information in estimating the fair value of its financial instruments, the market information may not be fully reflective of the value that could be realised in the current circumstances.

Fair values of the Group's loans and borrowings and other liabilities carried at amortised cost, except for market quoted Ruble bonds, are determined by a discounted cash flow method using a discount rate that reflects the issuer's borrowing rate as at the end of the reporting period. The own nonperformance risk as at 31 March 2015 and 31 December 2014 was assessed to be insignificant.

During the three months ended 31 March 2015 there were no transfers between levels of the fair value hierarchy.

The Group, in connection with its current activities, is exposed to various financial risks, such as foreign currency risks, interest rate risks and credit risks. The Group manages these risks and monitors their exposure on a regular basis.

***Valuation techniques and assumptions***

The fair values of interest rate swaps and cross-currency swaps are based on a forward yield curve and represent the estimated amount the Group would receive or pay to terminate these agreements at the reporting date, taking into account current interest rates, foreign exchange spot and forward rates, creditworthiness, nonperformance risk, and liquidity risks associated with current market conditions.

**7. Share-based compensation**

*Long-term incentive programme 2013*

In August 2013 the Company's Board of Directors approved a long-term motivation and retention programme for certain key executive and senior level employees under which the parties selected to participate are awarded phantom share options. In the aggregate, the value ascribed to the full package of phantom share options for which options may be awarded is 1.1% of the share capital of the Company (equal to 7,000,000 phantom shares) at the base price of \$24.25 per share. The plan has a three-year duration and the awarded share options vest in April-May 2015 and April-May 2016 and are settled in cash upon vesting.

Notes to interim condensed consolidated financial statements (continued)

**7. Share-based compensation (continued)**

Payments are made on the basis of the difference between the base price and the weighted-average price of the Company's shares in the period between 15 January and 15 March of the relevant year of vesting. Vesting of the options is generally contingent upon the recipient's continuing employment with the Group.

At 31 March 2015 a total number of 2,085,000 phantom share options were outstanding as granted to certain key executive and senior level employees under the 2013 long-term incentive programme. There will be no payment under the programme in April-May 2015 as the weighted-average price of the Company's shares in the period between 15 January and 15 March 2015 was lower than the base price. In March 2015 the Board of Directors approved a modification to the programme which permits all outstanding share options to vest in April-May 2016 on the basis of the difference between the base price and the relevant share prices of 2016 and any cash settlements due on vesting to be determined on the basis of the weighted-average price of the Company's shares is based on prices on the Moscow Exchange over the period between 15 January and 15 March 2016.

The fair value of options outstanding at 31 March 2015 is 43 Rubles per option. The carrying amount of the liability relating to these awards at 31 March 2015 is 26, including liability for related social charges. The employee benefits expense recognised during the three months ended 31 March 2015 in the interim condensed consolidated statement of comprehensive income is 20, including related social charges.

*Long-term incentive programme 2012*

In October 2012 the Company's Board of Directors approved a long-term motivation and retention programme for certain key executive and senior level employees under which the parties who are selected to participate are awarded phantom share options. In the aggregate, the value ascribed to the full package of phantom share options for which options may be awarded is 1.1% of the share capital of the Company (equal to 7,000,000 phantom shares) at the base price of \$17.86 per share. The plan has a three-year duration and the awarded share options vest in April-May 2014 and 2015 and are settled in cash upon vesting, based on the difference between the base price and the weighted-average price of the Company's shares in the period between 15 January and 15 March of the relevant year of vesting. Vesting of the options is contingent upon the recipient's continuing employment with the Group.

In March 2015 the Board of Directors of the Company approved an amendment to the terms of the programme to change the base price and the strike price for the awards outstanding as at 31 December 2014 with a payment due in April-May 2015, so that the base price is denominated in Rubles and is set at 555 Rubles per share, and the weighted-average price of the Company's shares is based on prices on the Moscow Exchange over the period between 15 January and 15 March 2015.

At 31 March 2015 a total number of 1,119,600 phantom share options were outstanding as granted to certain key executive and senior level employees under the 2012 long-term incentive programme.

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## Notes to interim condensed consolidated financial statements (continued)

### 7. Share-based compensation (continued)

The fair value of options outstanding at 31 March 2015 is 442 Rubles per option. The carrying amount of the liability relating to these awards at 31 March 2015 is 549, including liability for related social charges. The employee benefits expense recognised during the three months ended 31 March 2015 in the interim condensed consolidated statement of comprehensive income is 549, including related social charges.

### 8. Sales and marketing expenses

Sales and marketing expenses for the three months ended 31 March are as follows:

|  | <u>2015</u>         | <u>2014</u>         |
|--|---------------------|---------------------|
| Dealer commissions for connection of new subscribers | 1,673               | 1,515               |
| Advertising  | 1,186               | 1,442               |
| Cash collection and other commissions                | 719                 | 911                 |
| <b>Total sales and marketing expenses</b>            | <b><u>3,578</u></b> | <b><u>3,868</u></b> |

### 9. General and administrative expenses

General and administrative expenses for the three months ended 31 March are as follows:

|  | <u>2015</u>          | <u>2014</u>          |
|--|----------------------|----------------------|
| Employee benefits and related social charges   | 6,982                | 7,134                |
| Rent   | 4,134                | 3,720                |
| Operating taxes  | 1,676                | 1,635                |
| Utilities  | 1,342                | 1,175                |
| Network repairs and maintenance  | 1,271                | 1,373                |
| Radio frequency fees   | 1,255                | 1,249                |
| Office maintenance   | 604                  | 527                  |
| Change in the impairment allowance account for trade and other receivables and advances to suppliers | 481                  | 449                  |
| Vehicle costs  | 168                  | 214                  |
| Professional services  | 134                  | 157                  |
| Materials and supplies   | 79                   | 61                   |
| Insurance  | 12                   | 17                   |
| Other expenses   | 421                  | 921                  |
| <b>Total general and administrative expenses</b>   | <b><u>18,559</u></b> | <b><u>18,632</u></b> |

### 10. Income tax

The Group calculates the income tax expense for the period using the tax rate that would be applicable to the expected total annual earnings.

The major components of income tax expense for the three months ended 31 March in the interim condensed consolidated statement of comprehensive income are as follows:

*The accompanying notes are an integral part of these interim condensed consolidated financial statements.*

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## Notes to interim condensed consolidated financial statements (continued)

### 10. Income tax (continued)

|                                 | 2015         | 2014         |
|---------------------------------|--------------|--------------|
| Current income tax              | 3,138        | 2,551        |
| Deferred income tax             | (959)        | (328)        |
| <b>Total income tax expense</b> | <b>2,179</b> | <b>2,223</b> |

### 11. Related parties

As of 31 March 2015 and 31 December 2014, the Group is primarily owned by USM Group, an indirect controlling shareholder, and TeliaSonera Group, another major shareholder with significant influence over the Group, a publicly owned Swedish company.

In August 2014 USM Holdings Limited (“USMHL”), a non-public entity and the parent company of the USM Group, announced a restructuring amongst its shareholders. As a result of this restructuring the voting interest held by Mr Alisher Usmanov, which previously enabled him to control USMHL, has been reduced to a 48% voting interest.

The following tables provide the total amount of transactions that have been entered into with related parties and balances of accounts with them for the relevant financial periods:

|   | <b>Three months ended<br/>31 March</b> |                             |
|---|--|-----------------------------|
|   | 2015                                   | 2014                        |
| Revenues from USM Group                     | 6                                      | 5                           |
| Revenues from TeliaSonera Group             | 176                                    | 160                         |
| Revenues from Euroset                       | 6                                      | 24                          |
|   | <b>188</b>                             | <b>189</b>                  |
| Services from USM Group                     | 160                                    | 198                         |
| Services from TeliaSonera Group             | 413                                    | 340                         |
| Services from Euroset                       | 288                                    | 389                         |
|   | <b>861</b>                             | <b>927</b>                  |
| Other non-operating expenses from USM Group | 1,826                                  | 300                         |
|   | <b>1,826</b>                           | <b>300</b>                  |
|   | <b>31 March<br/>2015</b>               | <b>31 December<br/>2014</b> |
| Due from USM Group                          | 10                                     | 13                          |
| Due from TeliaSonera Group                  | 190                                    | 388                         |
| Due from Euroset                            | 403                                    | 379                         |
|   | <b>603</b>                             | <b>780</b>                  |
| Due to USM Group                            | 9,116                                  | 7,476                       |
| Due to TeliaSonera Group                    | 438                                    | 638                         |
| Due to Euroset                              | 1                                      | 3                           |
|   | <b>9,555</b>                           | <b>8,117</b>                |

*The accompanying notes are an integral part of these interim condensed consolidated financial statements.*

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## Notes to interim condensed consolidated financial statements (continued)

### 11. Related parties (continued)

#### *Terms and conditions of transactions with related parties*

Outstanding balances as of 31 March 2015 and 31 December 2014 are unsecured. There have been no guarantees provided or received for any related party receivables or payables. As of 31 March 2015 and 31 December 2014, the Group has not recorded any impairment of receivables relating to amounts owed by related parties.

#### *USM Group*

The outstanding balances and transactions with USM Group relate to operations with Garsdale Services Investment Limited (“Garsdale”), the Group’s parent, USMHL, an indirect owner of Garsdale, and their consolidated subsidiaries.

Amounts due to USM Group mainly represent the deferred consideration for the Scartel acquisition (*Note 6*).

The Group purchased billing systems from PeterService, a member of the USM Group, in the amount of 480 and 92 during the three months ended 31 March 2015 and 2014, respectively.

The Group is a member of the not-for-profit partnership “Development, Innovations, Technologies” (the “Partnership”) which was established by companies in the USM Group. The Partnership may determine to incur education, science and other social costs as well as to maintain certain social infrastructure assets in Skolkovo Innovation Centre which are not owned by MegaFon and not recorded in the consolidated statement of financial position. The Group’s accrued contributions to the Partnership of 1,826 and 300 during the three months ended 31 March 2015 and 31 March 2014, respectively, are included into other non-operating expenses in the interim condensed consolidated statement of comprehensive income.

#### *TeliaSonera Group*

The outstanding balances and transactions with TeliaSonera Group relate to operations with various companies in that Group. Revenues and cost of services are principally related to roaming agreements between MegaFon and members of the TeliaSonera Group located outside Russia and a wireline interconnection agreement with TeliaSonera International Carrier Russia.

#### *Euroset*

Euroset is the Group’s joint venture with OJSC VimpelCom. The Group has a dealership agreement with Euroset which qualifies as a related party transaction.



## 12. Commitments, contingencies and uncertainties

### *Operating environment*

Russia continues economic reforms and development of its legal, tax and regulatory frameworks as required by a market economy. The future stability of the Russian economy is largely dependent upon these reforms and developments and the effectiveness of economic, financial and monetary measures undertaken by the government.

During 2014 and the three months ended 31 March 2015, the Russian economy was negatively impacted by significant decline in crude oil prices and the value of the Russian Ruble, as well as sanctions imposed on Russia by several countries. Ruble interest rates have increased significantly, with the key rate of the Central Bank of Russia at 14% as of 31 March 2015. The combination of the above resulted in reduced access to capital, a higher cost of capital, increased inflation and uncertainty regarding economic growth in Russia, any or all of which could negatively affect the Group's future financial position, results of operations and business prospects. Management believes it is taking appropriate measures to support the sustainability of the Group's business in the current circumstances.

### *4G/LTE licence capital commitments*

In July 2012, the Federal Service for Supervision in Communications, Information Technologies and Mass Media granted the Company a licence and allocated frequencies to provide services under the 4G/LTE standard in Russia.

Under the terms and conditions of this licence, the Company is obligated to provide 4G/LTE services in each population center with over 50,000 inhabitants in Russia by 2019. The Company is also obligated to make capital expenditures of at least 15,000 annually toward the 4G/LTE roll-out until the network is fully deployed, to clear frequencies currently allocated to the military at its own cost and to compensate other operators for surrendering frequencies in an aggregate amount of 401. In 2012, the Company has fully paid the compensation due to the other operators. It is currently not able to reasonably estimate the amount of the cost of clearing military frequencies.

### *Equipment purchases agreements*

In April 2014 and December 2014, the Group entered into two separate 7-year agreements with two suppliers to purchase equipment and software for 2G/3G/4G network construction and modernisation. The software usage agreements contain various termination options, however the Group is specifically committed under the agreements to pay at least 3 years' worth of fees plus an amount equal to 50-60% of the fees due for years four through seven of the agreements for each base station in use as at the date of termination while receiving a credit against these commitments for fees already paid. The amount of the commitments at 31 March 2015 is 9,201.

**12. Commitments, contingencies and uncertainties (continued)**

*Social infrastructure expenses*

From time to time, the Group may determine to maintain certain social infrastructure assets which are not owned by the Group and not recorded in the consolidated financial statements as well as to incur education, science and other social costs. Such activities may be conducted in collaboration with non-governmental organisations. These expenses are presented in other non-operating expenses in the consolidated statement of comprehensive income (*Note 11*).

*Taxation*

Russian tax, currency and customs legislation are subject to varying interpretations and changes, which can occur frequently. Management's interpretation of such legislation as applied to transactions and activities of the Group may be challenged by the relevant regional and federal authorities. Recent events within Russia suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of the legislation and assessments and as a result, it is possible that transactions and activities that have not been challenged in the past may now be challenged. Therefore, significant additional taxes, penalties and interest may be assessed. Fiscal periods remain open to review by the authorities in respect of taxes for the three calendar years preceding the current year. Under certain circumstances reviews may cover longer periods.

Russian transfer pricing legislation, which came into force on 1 January 2012, allows the Russian tax authorities to control transaction prices for the purpose of taxation and impose additional profits tax liabilities in respect of certain transactions if the transaction price differs from the market level of prices. Because of the lack of clarity in the current Russian transfer pricing legislation and the absence of court precedent, the consequences of dispute and/or litigation with the Russian tax authorities with respect to the level of prices applied by the Group cannot be reliably assessed. However, those consequences might affect the Group's consolidated financial statements.

The Group's management believes that its interpretation of the relevant legislation is appropriate and is in accordance with the current industry practice and that the Group's tax, currency and customs positions will be sustained. However, the interpretations of the relevant authorities could differ.

As of 31 March 2015 the Group's management estimated that the possible effect of additional taxes, before fines and interest, if any, on the interim condensed consolidated financial statements, if the authorities were successful in enforcing different interpretations, is in the amount of up to approximately 908.

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## Notes to interim condensed consolidated financial statements (continued)

### **12. Commitments, contingencies and uncertainties (continued)**

#### *Litigation*

The Group is not a party to any material litigation, although in the ordinary course of business, the Company and some of the Group's subsidiaries may be party to various legal and tax proceedings, and subject to claims, certain of which relate to the developing markets and evolving fiscal and regulatory environments in which they operate. In the opinion of management, the Company's and its subsidiaries' liability, if any, in all pending litigation, other legal proceedings or other matters, will not have a material effect on the financial condition, financial performance or liquidity of the Group.

### **13. Events after the reporting date**

#### *Bonds repayment*

In April 2015, the Group decided to repay the Series BO-04 Ruble bonds in full at the end of the second coupon period. The payment of notional amount of 15,000 is expected to be made on 19 May 2015.